

Message Text

UNCLASSIFIED

PAGE 01 BONN 13677 211249Z

43

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 DRC-01 RSC-01 /039 W

----- 026111

R 211145Z SEP 73

FM AMEMBASSY BONN

TO SECSTATE WASHDC 7555

INFO USMISSION BERLIN

AMCONSUL BREMEN

AMCONSUL DUESSELDORF

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

AMEMBASSY BRUSSELS

UNCLAS BONN 13677

FOR COMMERCE

E.O. 11652: N/A

TAGS: ETRD, BEXP

SUBJ: TRADE OPPORTUNITIES: PROVIDING STATE OFFICES WITH TRADE
OPPORTUNITIES

1. WE HAVE BEEN ASKED BY THE NEW YORK STATE DEPARTMENT OF
COMMERCE OFFICE IN BRUSSELS TO PROVIDE IT WITH TRADE OPPOR-
TUNITIES IDENTIFIED BY OUR POSTS IN GERMANY. WHILE WE
ENDEAVOR, WITHIN THE LIMITS OF OUR RESOURCES, TO COOPERATE
FULLY WITH STATE OFFICE IN WESTERN EUROPE, WE ARE RELUCTANT
TO ACCEDE TO THIS REQUEST FOR THE FOLLOWING REASONS:

A. IT IMPOSES A SMALL BUT ADDITIONAL BURDEN ON OUR LIMITED
CLERICAL RESOURCES;

B. IF WE PROVIDE THIS SERVICE TO NEW YORK, OTHER STATE
OFFICES MAY REQUEST THE SAME SERVICE, THUS CREATING A LARGER AND
MORE SERIOUS ADMINISTRATIVE BURDEN FOR US;

C. BY ENABLING FIRMS IN NEW YORK TO OBTAIN TO LEADS IN TARGET
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 13677 211249Z

INDUSTRY SECTORS WITHOUT CHARGE VIA THE NEW YORK OFFICE IN

BRUSSELS, THE TOP SUBSCRIPTION PROGRAM NOW BEING VIGOROUSLY PURSUED
BY COMMERCE FIELD OFFICES IN NEW YORK STATE MAY BE UNDERMINED.

2. BEFORE DISCUSSING THIS MATTER FURTHER WITH THE NEW YORK
STATE REPRESENTATIVE IN BRUSSELS, WE WOULD LIKE TO SOLICIT
COMMERCE'S VIEWS AS TO WHETHER IT WOULD BE POSSIBLE OR
DESIRABLE TO DEVELOP SOME MECHANISM IN THE US FOR BRINGING
STATE DEPARTMENTS OF COMMERCE INTO THE TOP PROGRAM. SUCH
A LINKAGE COULD BE BETTER ESTABLISHED IN THE US THAN OVERSEAS
PERHAPS THROUGH SPECIAL ARRANGEMENTS ENABLING THE STATES TO
SUBSCRIBE TO THE TOP SERVICE.

3. ACTION REQUESTED: POLICY GUIDANCE IS REQUESTED FROM
THE DEPARTMENT TO ENABLE US TO REPLY TO THE NEW YORK OFFICE
IN BRUSSELS IN A CONSTRUCTIVE AND AUTHORITATIVE MANNER.
SUCH GUIDANCE SHOULD, OF COURSE, BE APPLICABLE TO ALL POSTS
IN WESTERN EUROPE TO AVOID INCONSISTENCIES IN REPLYING TO
SIMILAR REQUESTS FROM STATE OFFICES.
HILLENBRAND

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 SEP 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BONN13677
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730920/aaaaaol.tel
Line Count: 80
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: kellerpr
Review Comment: n/a
Review Content Flags:
Review Date: 24 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <24-Aug-2001 by cunninfx>; APPROVED <28-Aug-2001 by kellerpr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITIES: PROVIDING STATE OFFICES WITH TRADE OPPORTUNITIES
TAGS: ETRD, BEXP
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005